

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	62779	Agenda Number	41.
Meeting Date:	October 6, 2016			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 12-month contract with ECLINICALWORKS, LLC., or one of the other qualified offerors to Request For Proposals PAX0133, to provide integrated electronic health records system, in an amount not to exceed \$ 1,192,125, with five 12-month extension options in an amount not to exceed \$350,000 per extension option, for a total contract amount not to exceed \$ 2,942,125.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2016-2017 Capital Budget of the Communications and Technology Management Department. Funding for the extension options is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>A fiscal note is attached.</p>				
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) PAX0133 for these goods and services on May 30, 2016 and it closed on June 30, 2016 with six offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.</p>			
Prior Council Action:	<p>█</p>			
For More Information:	<p>Sai Xoomsai Purcell, Senior Buyer Specialist, 512-974-3058</p>			
Boards and Commission Action:	<p>█</p>			
Related Items:	<p>█</p>			
MBE / WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient</p>			

subcontracting opportunities and an insufficient number of certified M/WBEs; therefore, no subcontracting goals were established.

Additional Backup Information

The contract is for a turned-key integrated electronic health records management system for the Health and Human Services Department (HHSD). This system will replace current disparate applications with an integrated solution to be used to manage single case files (single customer record) across various programs and services. The ability to access the integrated patient health records will improve the overall coordination of patients care, referrals, and outcome. The system will increase the efficiencies in billing/revenue cycle management and the disposition of data after meeting the retention requirements ensuring compliance with Health Insurance Portability and Accountability Act privacy and security regulations. The system will provide capability for the future connection to the Texas Health Information Exchange (HIE).

An evaluation team with expertise in this area evaluated the offers and scored eClinicalWorks, LLC. as the best to provide these services based on price, use case and functional requirements, specifications, vendor support, concept and solution, personnel, project management structure, experience and references, and local business presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

If this request is not approved, the HHSD will have to maintain older, costly systems with minimal security and no interoperability. The HHSD would not be able to participate in a HIE, establish revenue cycle management capabilities or perform data analysis for continuous quality improvement plans.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

ECLINICALWORKS, LLC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 1,192,125	n/a	n/a
Extension Option 1	12	\$ 350,000	n/a	n/a
Extension Option 2	12	\$ 350,000	n/a	n/a
Extension Option 3	12	\$ 350,000	n/a	n/a
Extension Option 4	12	\$ 350,000	n/a	n/a
Extension Option 5	12	\$ 350,000	n/a	n/a
TOTAL	72	\$ 2,942,125	\$ -	\$ -